Sysmex America Awarded National Novation GPO Contract for Automated Urinalysis

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MUNDELEIN, Ill., Aug. 25 /PRNewswire/ -- Sysmex, a global leader in medical diagnostic testing equipment and information systems technology, today announced a three-year sole source microscopic urinalysis contract agreement with group purchasing organization Novation. Novation is the leading health care supply contracting company for more than 25,000 members of VHA Inc. and the University HealthSystem Consortium (UHC), two national health care alliances, and 5,500 members of Provista, LLC, representing 28,000 sites. Members have immediate purchasing/leasing access to Sysmex UF-Series automated urine particle analyzers, reagents, controls, and service. Training and technical support for members will be provided through Sysmex America's U.S. headquarters in Mundelein, Illinois. The contract was awarded on technical merit and pricing. In addition to its sole source contract, Novation awarded Sysmex America a related dual source contract with Siemens' ADVIA® Urinalysis WorkCell.

"Sysmex America is pleased to partner with Novation in its efforts to offer member-laboratories an automated urinalysis solution that enhances present on admission UTI screening capability. This solution enhancement, coupled with the reliability and uptime of Sysmex instruments, will serve member-laboratories well as they navigate through a challenging and cost-restrictive healthcare environment," said John Kershaw, President & CEO, Sysmex America, Inc.

In October 2007, the Centers for Medicare & Medicaid Services, established new POA (Present on Admission) cost saving initiatives which targeted urinary tract infections (UTI) and hospital-acquired infections (HAI). Automated urine microscopy enables laboratories to perform labor-saving, cost-effective microscopic evaluation of urine. This evaluation allows for the identification of patients with presence of pre-existing bacteria in their urine to be flagged upo
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