

Sage Products and 3M Infection Prevention Announce Agreement

Bio-Medicine.Org

CARY, Ill. and ST. PAUL, Minn., Dec. 15, 2010 /PRNewswire/ -- [Sage Products, Inc.](#) [1] and the 3M Infection Prevention Division have entered into an agreement in which Sage Products will purchase pre-filled, single dose bottles of 3M™ Peridex™ Oral Rinse for its Q-Care® Rx systems, effective immediately. Sage Toothette® Oral Care Q-Care® Systems are the most widely used brand in comprehensive oral hygiene. The agreement brings together two well established companies who offer high quality brand-name products in several areas of healthcare ranging from oral care to hand hygiene and patient prepping.

The companies are exploring additional opportunities to partner on a variety of initiatives designed to minimize the risk of healthcare-associated infections (HAIs). Under the banner of "Partners for Prevention," the companies are pursuing initiatives such as joint customer education programs and possible expansion into international markets.

"3M and Sage Products are by far the most recognized leaders in this market and it made sense for our companies to work together. Both brands are known for their quality and integrity. We've been looking for ways to work together on prevention and education initiatives with the goal of achieving greater patient care outcomes," said Scott Brown, President and COO of Sage Products.

"3M is excited to embark on this business venture with Sage. Customer education and product innovation are integral to our culture, and we look forward to working with Sage on these types of endeavors," said Debra Rectenwald, President and General Manager, 3M Infection Prevention Division.

The Sage Products' oral care franchise, including Q-Care Rx systems, accounts for a ninety-one percent (91%) share of the U.S. hospital market, according to GHX National Trend Report. Additionally, Sage Products sells its oral care products internationala

'/>"/>

[SOURCE](#) [2]

Source URL (retrieved on 01/31/2015 - 2:53pm):

http://www.mdtmag.com/news/2010/12/sage-products-and-3m-infection-prevention-announce-agreement?qt-video_of_the_day=0

Links:

Sage Products and 3M Infection Prevention Announce Agreement

Published on Medical Design Technology (<http://www.mdtmag.com>)

[1] <http://www.sageproducts.com/>

[2] <http://www.bio-medicine.org/medicine-technology-1/Sage-Products-and-3M-Infection-Prevention-Announce-Agreement-13299-1/>