COPAN Announces Strategic Global Distribution Partnership with Siemens

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MURRIETA, Calif., June 6, 2011 /PRNewswire/ -- COPAN announced a strategic partnership with Siemens for the global distribution of COPAN WASP®: Walk-Away Specimen Processor in New Orleans, Louisiana, during the ASM's 111th General Meeting.

The strategic distribution partnership announcement came in light of the worldwide launch of WASPLab™, which is a barcode driven and conveyor-connected specimen processing system which utilizes robotic plate management and image analysis to automate specimen processing and workup in Microbiology. In a field of increasing workloads and diminishing resources, WASPLab™ was a welcomed innovation and well received by attendees of the 21st ECCMID General Meeting and ASM's 111th General Meeting.

"The distribution agreement with Siemens MicroScan® portfolio complements COPAN's vision of converging technologies to improve front-end workflow in Bacteriology, which until recently had been perceived as too complex to automate," says Norman Sharples, COPAN Diagnostics' Executive VP. "The synergy of this partnership presents laboratories with a streamlined solution for single piece workflow for pre-analytics in Microbiology to improve efficiencies, increase traceability and expand services within current space, labor and expense limitations, to and ultimately improve patient care. This agreement is particularly exciting for the US hospital market as it merges Siemens' strong reputation in Microbiology and COPAN's innovation in pre-analytics," concludes Sharples.

About COPAN Group

With a reputation for innovation in preanalytics, COPAN is the leading manufacturer of collection and transport systems in the world. COPAN offers a complete line of automation and a range of microbial sampling products used for traditional culture analysis and molecular diagnostic assays. For more information, visit www.copanusa.com [1]

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