Welch Allyn Introduces High-Performance Healthcare Technology at Medica 2011

Medica International Trade Fair and Congress, DÃ¼sseldorf, Germany, November 16, 2011-Welch Allyn, a leading global provider of medical diagnostic devices headquartered in Skaneateles Falls, NY, unveiled its newest generation of connected solutions designed to address the needs of busy medical practices today at the 2011 Medica International Trade Fair and Congress in DÃ¼sseldorf, Germany. Designed to swiftly gather accurate patient data and transmit it to an electronic medical record (EMR), the new platform-based Welch Allyn Connex® Integrated Wall System (IWS), Welch Allyn Connex® Electronic Vitals Documentation (EVD) System and Welch Allyn Connex® ProBP™ 3400 digital blood pressure device will be on display in hall 9, booth E15. The company will also showcase ergonomic and security enhancements made to the Braun ThermoScan® PRO 4000 ear thermometer.
According to Pascal Gand, vice president, Global Strategic Marketing at Welch Allyn, the High-Performance Healthcare solutions Welch Allyn will feature at Medica this week are a direct result of the growing demand for connected and configurable solutions that anticipate and respond to unique healthcare provider needs around the world. The products offer easy-to-use features and options that provide clinicians with access to information they need to provide the best possible patient care.

"This week at Medica well be demonstrating several powerful new and scalable digital connected solutions which offer significant clinical and economic benefits in a variety of fast-paced global healthcare settings," said Gand. "We have a commitment to fostering High-Performance Healthcare environments, and our platform-based devices help providers reduce their chances of making transcription errors along with time required to collect patient data. Our solutions provide clinicians with near-instant access to the most recent patient status so they can make informed decisions fast."

In addition, through a strategic partnership with Cisco, Welch Allyn will demonstrate a working telehealth system as part of Ciscos HealthPresence (CHP) solution on display in hall 15, booth F44.

"Our partnership with Cisco HealthPresence gives Cisco the best diagnostics tools to attach to their CHP, so that a real teleconsultation can happen between remote places, or places without adequate competencies (skilled doctor/specialist or nurse), and a reference center (hospital/specialist). It provides best-of-both-worlds-diagnostics and information and communication technologies (ICT)."

Welch Allyn Connex® Integrated Wall System The Welch Allyn Connex Integrated Wall System (IWS) incorporates nearly 100 years of innovation into one unit. The system features traditional Welch Allyn physical assessment instruments-an

integrated ophthalmoscope and otoscope-combined with twenty-first century vital signs assessment technology from the Connex® Vital Signs Monitor (VSM). The Connex VSM is a full-color, touch screen vital signs device providing automatic measurements such as heart rate, blood pressure, temperature, pulse oximetry, weight and Total Hemoglobin; manual parameters such as respiration, height and pain level; and modifiers such as body position, O2 therapy details and others.

By incorporating Connex VSM technology into the Connex IWS, the wall unit can be configured for spot-check, monitoring with intervals or triage modes and is ideal for sites using an EMR or HIS (hospital information system). The Connex IWS significantly reduces time spent on manual transcription and instances of human error and has the ability to automatically transfer data to an EMR. Plus, it offers the ability for patient vital signs to be viewed anytime, anywhere on a network. The customizable wall system supports both Welch Allyn and its manufacturing partners technology, and its open architecture makes it a great investment, as upgrades and new technology can be added as they become available.

Welch Allyn Connex® Electronic Vitals Documentation System
The Welch Allyn Connex Electronic Vitals Documentation (EVD) System is an all-in-one solution that electronically captures and transmits patient data to an EMR enabling improvements in patient safety and clinical decision making and reducing risk to facilities. The system provides clinicians in general care settings with immediate access to accurate vital signs anytime, anywhere. It includes the Connex VSM, accessory cable management stand and Connex® Vitals Management (VM) software which automates the vitals documentation process to eliminate manual steps and the errors that go with them. With Connex VM software integrated into an EMR system, users can document accurate patient data right from the bedside.

Welch Allyn Connex® ProBP™ 3400
The Welch Allyn Connex ProBP 3400 is an automated digital blood pressure device designed to fit in the palm of the hand. Using Welch Allyn SureBP™ blood pressure technology, the Connex ProBP delivers fast, accurate blood pressure readings with the reliability and accuracy found in popular Welch Allyn vital signs devices. Now available worldwide, the Welch Allyn Connex ProBP is easy to use and provides a portable option for capturing reliable blood pressure readings in virtually any hospital or primary care environment.

Welch Allyn will be demonstrating the speed and accuracy of the device by inviting Medica attendees to get their blood pressure taken inside the Welch Allyn booth. For each attendee who spends just 15 seconds getting their blood pressure taken, Welch Allyn will donate 10 â,¬ to Heart to Heart International, which will use the funds to deliver medical training to primary care physicians in Eastern Europe.

Braun ThermoScan® PRO 4000 Ear Thermometer In addition to demonstrating several new products and solutions, Welch Allyn will also showcase updates made to an existing, widely used device, the Braun ThermoScan PRO 400 ear thermometer. While maintaining fast and accurate temperature readings from the ear, the device now features several updates that improve durability to meet the

demands of fast-paced clinical environments.

"Scalability is having a profound impact on the way we develop our products," added Gand. "Accuracy, workflow and patient safety are primary concerns in hospitals around the world. We are designing platform-based solutions that offer greater efficiency and more configurability options to help shape the future of healthcare delivery beyond traditional approaches to connect, manage, and share patient information-and improve patient care in the process."

About Welch Allyn
Founded in 1915 and headquartered in Skaneateles Falls, NY (USA), Welch Allyn is a leading global provider of medical diagnostic equipment and a complete range of digital and connected solutions. With 2,750 employees working in 26 different countries, Welch Allyn is a family-owned business that specializes in helping doctors, nurses, and other frontline practitioners across the globe provide the best patient care by developing innovative products, breakthrough technologies, and cutting-edge solutions that help them see more patients, detect more conditions, and improve more lives. More information about Welch Allyn and its complete line of connected products and solutions may be found at www.welchallyn.com [1].

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