Unique Approach to Accountable Care Crosses Healthcare Spectrum

The Associated Press

ATLANTA--(BUSINESS WIRE)--Feb 16, 2012-- McKesson recently announced that Self Regional Healthcare plans to be a demonstrator site for the company's accountable care solution set, designed to support providers as they transition from fee-for-service to value-based reimbursement.

A powerful example of McKesson's Better Health 2020 strategy, the solution set leverages capabilities across four major segments of healthcare - hospitals, physicians, pharmacies and payers - to support organizations as they assume greater financial risk now and throughout the decade. The offering includes connectivity, market-leading analytics, population management, care coordination and new payment solutions needed to support accountable care. In addition, McKesson's neutral approach to the challenge enables multi-payer support and works in concert with a provider's existing McKesson and third-party clinical and financial systems.

"Because McKesson serves so many segments of the healthcare market, we've developed a unique 360-degree view of the challenges facing the industry and what's required to support the success of our customers," said Rose Higgins, McKesson's vice president of payer/provider solutions. "In addition to connecting care and helping our customers improve quality and financial performance, a key part of the Better Health 2020 strategy is preparing hospitals and health systems to strategically manage the risk that comes with complex payment and reimbursement models." Self Regional plans to support accountable care for its self-insured health plan, Self Cares, as well as expanded services to manage the population health of large employer groups in its area. Through the Self Cares plan, Self Regional provides healthcare coverage to approximately 2,200 employees and their dependents, for a total of approximately 5,000 covered lives. The plan enables beneficiaries to gain access to health assessments along with diet, exercise and smoking cessation programs.

With the McKesson accountable care offering, Self Regional is deploying: -- Connectivity tools to improve coordination of care among providers and settings, including a patient-centered medical home (PCMH) model to transform care delivery -- Analytics tools for enterprise intelligence that integrate clinical, financial and operational data -- Tools for coordinating and managing populations -- Solutions for managing complex payment models "Developing an accountable care strategy is our logical next step in preparing for health reform," said Chuck McDevitt, vice president and chief information officer, Self Regional Healthcare. "McKesson's solution set can be valuable as we pursue the government's Triple Aim of better health, better care and lower cost through the Self Cares programs." About Self Regional Healthcare Self Regional Healthcare, based in Greenwood, S.C., began as

Self Memorial Hospital in 1951 and was built to be one of the most advanced hospitals in the country. The health system serves as the referral hospital for the seven South Carolina counties known as the Lakelands including Greenwood, Abbeville, Edgefield, Laurens, McCormick, Newberry and Saluda counties. Self Regional provides patients with advanced treatment centers for cancer, heart, rehabilitation, neurosurgery, vascular, and women's services.

About McKesson McKesson Corporation, currently ranked 15th on the FORTUNE 500, is a healthcare services and information technology company dedicated to making the business of healthcare run better. We partner with payers, hospitals, physician offices, pharmacies, pharmaceutical companies and others across the spectrum of care to build healthier organizations that deliver better care to patients in every setting. McKesson helps its customers improve their financial, operational, and clinical performance with solutions that include pharmaceutical and medical-surgical supply management, healthcare information technology, and business and clinical services. For more information, visit www.mckesson.com.

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