

## **Harris Corporation and Scottsdale Health Partners Collaborate on Clinical Integration Solution to Improve Patient Care**

The Associated Press

MELBOURNE, Fla. & WASHINGTON--(BUSINESS WIRE)--Oct 3, 2012--Harris Corporation (NYSE:HRS), an international communications and information technology company, has been awarded a three-year, \$7.9 million contract from Scottsdale Health Partners (SHP), a newly created joint venture between Scottsdale Healthcare and Scottsdale Physician Organization, to implement its Clinical Integration Solution. The Harris solution will help SHP intensify its focus on care quality, safety, efficiency, cost reduction and patient experience while preparing for a healthcare environment dominated by population health management, accountable care and payment-for-value rather than volume.

SHP will deploy the Harris Clinical Integration Solution, including Provider Portal, which aggregates patient information from disparate clinical data sources used by physicians; Smart Messaging, which enables secure electronic communication between providers; and Referral Management, which manages the referral life cycle. The Harris Provider Portal will also integrate clinical information and workflow with the MedVentive population management solution to help physicians identify at-risk populations.

The Harris Clinical Integration Solution offers a standards-based infrastructure that connects clinical systems with workflow and analytics tools that integrate complex data from diverse systems. In doing so, it delivers on clinicians' needs to better coordinate and manage care across provider organizations, access data from multiple sources, exchange clinical results and generate a more complete longitudinal patient record. Using tools provided by MedVentive, the solution also helps to identify at-risk patients in need of proactive management and measures and improves performance across care teams.

"Harris' vendor-neutral Clinical Integration Solution combines the workflow and patient-centric solutions Harris acquired from Carefx in 2010 with Harris' open architecture approach and secure IT infrastructure capabilities," said Tony Galluscio, vice president, Enterprise Solutions, Harris Healthcare Solutions. "SHP's decision to partner with Harris supports the reality that hospitals and physician groups must implement clinical integration to enhance coordination of care, eliminate duplication of services, manage risk and control healthcare costs." SHP's decision to partner with Harris on clinical integration follows the Supreme Court's June 2012 decision to uphold the Patient Protection and Affordable Care Act, which encourages providers to enhance care delivery, not only for sick patients but also for entire populations, communities or cohorts of patients. SHP plans to focus on the best possible patient outcomes, using clinical integration to improve care through evidence-based standards and full communication, coordination and collaboration among providers.

“As competing organizations continued to build narrow networks of physicians and insurance products, SHP determined that partnering with Harris would help us realize our goal of greater savings through better care,” said Tiffany Nelson, M.D., chairman, Board of Managers, Scottsdale Health Partners. “Because the Harris Clinical Integration Solution will be developed with SHP’s physicians, area residents can look forward to a more streamlined, efficient, satisfying and cost-effective healthcare experience.” A nationally recognized leader in clinical integration solutions, Harris offers a full range of interoperability solutions, including IT infrastructure and management, clinical workflow and analytics, health information exchange, and imaging. Harris solutions improve healthcare quality, safety, efficiency, cost and outcomes by ensuring that the right information travels, with security and privacy, to the right person, at the right time, on the right device, at the point of care.

About Scottsdale Health Partners SHP is an Arizona limited liability company created as a partnership between Scottsdale Healthcare Hospitals and Scottsdale Physician Organization. SHP is a physician-led organization that is working to transform the delivery of healthcare in a way that improves quality, efficiency, cost and coordination among providers to improve the health of the patient population SHP serves. By developing innovative partnerships with payors and IT vendors, SHP strives to create a more collaborative relationship and experience for our patients.

About Scottsdale Healthcare Celebrating its 50th anniversary in 2012, Scottsdale Healthcare is the community-based, nonprofit parent organization of the Scottsdale Healthcare Osborn Medical Center, Scottsdale Healthcare Shea Medical Center and Scottsdale Healthcare Thompson Peak Hospital, Virginia G. Piper Cancer Center at Scottsdale Healthcare, Scottsdale Healthcare Research Institute and Scottsdale Healthcare Foundation. A leader in medical innovation, talent and technology, Scottsdale Healthcare was founded in 1962 and is based in Scottsdale, Arizona. For more information, visit [www.shc.org](http://www.shc.org).

About Harris Corporation Harris is an international communications and information technology company serving government and commercial markets in more than 125 countries. Headquartered in Melbourne, Florida, the company has approximately \$5.5 billion of annual revenue and about 15,000 employees—including 6,000 engineers and scientists. Harris is dedicated to developing best-in-class assured communications® products, systems and services. Additional information about Harris Corporation is available at [harris.com](http://harris.com).

**Forward-Looking Statements** This press release contains forward-looking statements that reflect management’s current expectations, assumptions and estimates of future performance and economic conditions. Such statements are made in reliance upon the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The company cautions investors that any forward-looking statements are subject to risks and uncertainties that may cause actual results and future trends to differ materially from those matters expressed in or implied by such forward-looking statements. Harris disclaims any intention or obligation to update or revise any forward-looking

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statements, whether as a result of new information, future events, or otherwise.

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