LABSCO Implements Leading-Edge Technology to Support Growth and Seize Opportunities in the Clinical Laboratory Market

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LOUISVILLE, Ky., Nov. 5, 2012 /PRNewswire/ -- LABSCO, a leading distributor of innovative diagnostic technologies and laboratory products to hospitals, physician office laboratories and alternate healthcare settings, successfully implemented a new, state-of-the-art enterprise resource planning (ERP) system that will serve as the transactional and data backbone for all internal and external processes. The implementation of the Epicor Prophet ERP system from Epicor Software Corporation (www.epicor.com [1]) was completed in early September, and has already demonstrated improved efficiencies in customer and partner interactions. The system also enables the capture of valuable data related to diagnostic test utilization and laboratory supply purchasing that will be used for improved business decision making, according to Steve Nielsen, chairman and chief executive officer of LABSCO.

"The installation of an ERP system that uses the latest technology, scales with our business needs and growth plans, and supports customer and partner data needs is paramount to our success," Nielsen says. "Investing in such innovation demonstrates our commitment to our customers and supplier partners as we expand our reach nationally in the diagnostics and clinical laboratory supply market."

The new Epicor system provides the infrastructure and houses the data to support LABSCO's business needs and customer and supplier interactions. Consistent with LABSCO's technology leadership vision, information housed in the system can be accessed securely from anywhere at any time to drive decisions for LABSCO and its customers and supplier partners. From accounting to warehousing and logistics, to serving as a resource for sales information and analyses, the system will be the foundation for business information and processes that will drive LABSCO's success. LABSCO will build upon the capabilities of the system to pr
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[1] http://www.epicor.com/