# Sand Lake Imaging Selects CoActiv EXAM-PACS® and EXAM-CLOUD® Archiving

The Associated Press

CHICAGO--(BUSINESS WIRE)--Nov 26, 2012--Sand Lake Imaging LLLP, a prestigious multi-site radiology practice based in Orlando, has selected the full suite of CoActiv medical imaging solutions, following a thorough search of vendors. This includes EXAM-PACS with 3D diagnostic viewing for DICOM image management, EXAM-SENDER ® and EXAM-BROWSER ® for image distribution, and EXAM-CLOUD vendor neutral cloud-based extended archiving and disaster recovery. The advanced CoActiv solutions were chosen based on a multi-step selection process combining RFPs, site visits and vendor interviews.

“Sand Lake is a high volume practice with a full range of advanced modalities and is extensively involved in clinical trials,” said Nick Christiano, CEO of Sand Lake Imaging. “We had clear, demanding goals for our new PACS. Our existing system was failing after several years. This time, we wanted the highest quality technology that would support the practice well into the future.” According to Christiano, Sand Lake sought an advanced web based system with seamless off-site image sharing capabilities to communicate with referring physicians in particular. It also wanted automated support for electronic medical record (EMR) integration and streamlined vendor neutral cloud-based archiving.

With about 35% of its business based on imaging for pharmaceutical clinical trials, Sand Lake required not only high performance and reliability but also a customizable implementation to meet the specific reporting requirements of its experimental work. The facility performs about 90,000 studies annually with such advanced equipment as a 3T MRI, 64-slice CT and PET/CT. It was committed to implementing a state-of-the-art PACS that matched its advanced diagnostics.

“We looked at a large number of vendors and eventually narrowed it down to two,” says Christiano. “CoActiv was the clear winner, meeting all our needs at a reasonable cost.” “Because the existing PACS was literally imploding before our eyes,” he comments, “we also sought a PACS that could be up and running quickly. We wanted to cut a few corners without cutting quality and performance, and CoActiv was up to the job.” Noting that the practice experienced no downtime during the technology installation, Christiano notes, “The new PACS installation was really like replacing a bridge in midair. Our PACS never went off line. CoActiv paid attention to all the details, and the installation had absolutely no impact on our business or workflow.” Radiologists have found the new CoActiv PACS intuitive, fast and easy to use. Most were comfortable with the technology within several hours.

“CoActiv worked with us to provide a flawless installation,” says Christiano. “What their technology is doing for our research speaks volumes about what the company can do. The implementation is absolutely cutting edge.” About CoActiv CoActiv

Medical ® is a leading healthcare software and IT systems provider offering a full line of PACS, digital image and data storage services and related solutions for hospitals, imaging facilities and medical practices of all sizes. CoActiv's EXAM-PACS ® family of web-based PACS solutions provide leading edge, affordable and scalable image management with sophisticated tools that cater to the needs of radiologists as well as a full range of other imaging specialists. Available as both enterprise server-based and cloud-based solutions, EXAM-PACS is designed for easy integration into imaging facilities of any size. Comprised of modular software components, EXAM-PACS enables any site to customize a solution to meet their specific needs and budgets or to add advanced functionality to an existing PACS solution. EXAM-PACS includes EXAM-FILER ® CD-burning solution; vendor-neutral, cloud-based HIPAA-compliant, offsite/online EXAM-CLOUD ® QUAD-REDUNDANT ARCHIVING ®; EXAM-VAULT ® disaster recovery; patent-pending EXAM-SENDER ® referring physician system; EXAM-3D ® advanced, multi-modular 3D color reconstruction and visualization; EXAM-NET ™ teleradiology suite and EXAM-BROWSER ®, a revolutionary fully cloud-based, zero-footprint universal DICOM viewer that enables anywhere, anytime review of medical images on any PACS from any platform, including iPhone, iPad, and all Android and other tablets and smartphones. EXAM-PACS includes such premium features as support for breast specific gamma imaging (BSGI) and storage of non-DICOM data such as prescriptions, reports and surgical plans in patient files. Complementing this is CoActiv's family of EXAM-RIS ® solutions scaled for imaging facilities of every size site and budget. Contact CoActiv at (877) 262-2848;;.

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