

# Natus Medical plunges on missed Q2 sales

Mass Device

*Natus Medical's preliminary sales results for the 2nd quarter miss its own forecast, sending share prices down more than 12% today on Wall Street.*



[Natus Medical](#) [1] (NSDQ:[BABY](#) [2]) took a hit after the company announced missed 2nd-quarter sales, sending prices down more than 12% on Wall Street.

The San Carlos, Calif.-based company said it expects to post sales of \$81 million to \$82 million for the 3 months ended June 30, down 5.8%-8.9% from its prior guidance of \$86 million to \$90 million.

"Weakness in our International markets, particularly Europe, led to an unexpected decline in revenue late in the second quarter," CEO Jim Hawkins said in [prepared remarks](#) [3]. "Domestic revenue was within our expectations."

**Source URL (retrieved on 03/06/2015 - 9:51pm):**

<http://www.mdtmag.com/news/2013/07/natus-medical-plunges-missed-q2-sales>

**Links:**

[1] <https://www.massdevice.com/company/natus-medical-inc>

[2] <http://www.google.com/finance?q=natus>

[3] [http://www.sec.gov/Archives/edgar/data/878526/000115752313003256/a50665583ex99\\_1.htm](http://www.sec.gov/Archives/edgar/data/878526/000115752313003256/a50665583ex99_1.htm)